Thursday, February 6, 2020 Salisbury University

ENROLLMENT

Comment Requested:

1. Page: 4 The President should comment on factors attributing to the decline in the number of continuing and transfer students.

Salisbury University Response:

While Salisbury University saw a slight dip in overall enrollment in the last two years, most of that decline came from the transfer and international student categories.

This appears to be a trend that many of the USM institutions are also facing.

As local community college enrollments dropped, SU saw a commensurate decline in transfers from those institutions.

Additionally, SU saw a challenging immigration landscape affecting international enrollments. Conversely, SU saw greater interest from traditional aged, in-state students over that time frame.

SU was one of only two USM institutions that grew in enrollment this past fall semester. In fact, SU welcomed the largest and most diverse freshman class in our history.

EDUCATION AND GENERAL

AUDIT FINDINGS

SU procedures for verifying the propriety of financial aid awards recorded in its automated records were not effective since the employee responsible for performing the verification was not independent of the process.

o The Director of Financial Aid now completes a monthly quality assurance review of a 5% random sampling to review financial aid award completes a monthly quality assurance review of a 5% random sampling of any awards the Director awards. SU believes that this item is resolved.